

Message Text

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PAGE 01 STATE 275987
ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 PRS-01 PA-02 EUR-12
AID-05 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00
USIA-15 TRSE-00 OPIC-06 SP-02 LAB-04 SIL-01
OMB-01 L-03 /087 R

XMB

DRAFTED BY XMB: J.M. KEANE/AA
APPROVED BY ARA/AND/C:DWCX:CMM
XMB: R. D. CRAFTON
EB/IFD/ODF:TPARKER

-----026826 180544Z /16

R 172225Z NOV 77
FM SECSTATE WASHDC
TO AMEMBASSY BOGOTA

UNCLAS STATE 275987

E.O. 11652: N/A

TAGS: EGEN CO

SUBJECT: COLOMBIA - SALE OF TWO HIGH SPEED PRINTING PRESSES.
ONE UNIT FOR USE BY CASA EDITORIAL EL TIEMPO LTDA., PUB-
LISHER OF THE NEWSPAPER EL TIEMPO IN BOGOTA (CONTRACT
PRICE DOLLARS 4,800,000). THE SECOND UNIT FOR USE BY
CANO ISAZA AND CIO, PUBLISHER OF THE NEWSPAPER EL ESPECTA-
DOR (CONTRACT PRICE DOLLARS 4,000,000).

1. MGD GRAPHICS DIVISION OF ROCKWELL INTERNATIONAL HAS
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REQUESTED A PRELIMINARY COMMITMENT UNDER THE DIRECT LEND-
ING PROGRAM IN ORDER TO SUPPORT ITS EFFORT TO SELL HIGH
SPEED OFFSET PRINTING PRESSES TO ABOVE REFERENCED BUYERS.
ROCKWELL MAINTAINS THAT TWO GERMAN FIRMS, M.A.N. AND
KOENIG AND BAUER, HAVE AGGRESSIVELY SOUGHT TO OBTAIN
THESE ORDERS BY OFFERING A SEVEN YEAR REPAYMENT TERM
WITH OFFICIAL GERMAN GOVERNMENT SUPPORT.

2. CAN EMBASSY COMMENT ON THE EFFORTS BY REFERENCED

GERMAN FIRMS TO OBTAIN SUBJECT ORDERS IN A MARKET LARGELY
CONTROLLED BY U.S. SUPPLIERS ALLEGEDLY WITH OFFICALLY
SUPPORTED FINANCING TERMS.

3. ADVISE WHETHER EMBASSY PERCEIVES ANY COMMERCIAL,
POLITICAL OR OTHER REASONS EXIMBANK SHOULD NOT (REPEAT
NOT) CONSIDER REQUESTS. VANCE

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, PRINTING, PRESSES, NEWSPAPERS
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE275987
Document Source: CORE
Document Unique ID: 00
Drafter: J.M. KEANE/AA
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770427-0711
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771146/aaaabnaz.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 4c594117-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 16-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 544840
Secure: OPEN
Status: NATIVE
Subject: COLOMBIA - SALE OF TWO HIGH SPEED PRINTING PRESSES. ONE UNIT FOR USE BY CASA EDITORIAL EL TIEMPO LTDA., PUBLISHER OF THE NEWSPAPER EL TIEMPO IN BO GOTA (CONTR
TAGS: EGEN, CO
To: BOGOTA
Type: TE
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